

# JACKSON A. SURRATT

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## EDUCATION

**WASHINGTON UNIVERSITY IN ST. LOUIS, OLIN BUSINESS SCHOOL** | St. Louis, MO

*Expected May 2026*

*Bachelor of Science in Business Administration*

- Major in Finance | Minor in Business of Sports
- CCIW All-Academic Honors

**LEE'S SUMMIT WEST HIGH SCHOOL** | Lee's Summit, MO

*August 2018 – May 2022*

- International Baccalaureate Career Path Diploma Recipient: Mathematics and Business Management
- GPA: 3.9/ 4.0 | Principal's Honor Roll | Academic Achievement Award Letter | All-State Academic Football | National Honor Society

**SUMMIT TECHNOLOGY ACADEMY** | Lee's Summit, MO

*August 2021 – May 2022*

- Business Finance and Technology (FINTECH) | GPA 4.0 | Award and Recognition Letter
- Gained expertise in financial analysis, investment strategies, and technology integration to optimize business processes

## WORK EXPERIENCE

**JACOB'S CLOSET & EMERALD MISSION** | Lee's Summit, MO

*October 2021 - Present*

*Treasurer, Board of Directors*

- Collaborate with board members to develop and implement strategic initiatives aimed at improving mental health support while managing budgeting and financial oversight
- Maintain financial records, track expenses, and strategically allocate funds to maximize the impact of fundraising efforts

**VECTOR MARKETING** | Olean, NY

*May 2023 – Present*

*Sales Representative*

- Identify prospective customers and present Cutco products, achieving a 90% sales success rate
- Manage customer relationships and aid with service requests, troubleshooting to problem-solve and find solutions

**MIDWEST MARINE BOAT CO.** | Grandview, MO

*June 2023 - August 2023*

*Service Assistant*

- Enhanced operational efficiency by effectively managing daily tasks and errands, showcasing exceptional leadership, time management, and organizational skills as assistant to the owner
- Delivered exceptional customer service, resolved client inquiries, and gained insights into business strategy

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

**WASHINGTON UNIVERSITY IN ST. LOUIS VARSITY FOOTBALL** | St. Louis, MO

*August 2022 – Present*

*Varsity Athletic Member*

- Serves as a team leader, helping to foster teamwork and discipline while mentoring underclassmen and guiding them through game strategies and training
- Lead campus tours for prospective student-athletes, providing in-depth insights into athletic programs, academic offerings, and campus life while addressing their questions and concerns

**OLIN SCHOOL OF BUSINESS** | St. Louis, MO

*Business of Sports Society Club*

*August 2022 – Present*

- Participated in an immersive trip to Los Angeles and Las Vegas, touring top professional sports franchises and businesses, including the LA Rams, LA Clippers, Wasserman, and Excel Sports Management, while gaining valuable industry insight
- Learn from successful WashU alumni in the sports business industry

**SIGMA ALPHA EPSILON FRATERNITY** | St. Louis, MO

*Parents Chair | Social and Athletic Activities Chair*

*January 2023 – Present*

- Plans, coordinates, and promotes events to strengthen relationships between parents and fraternity members, effectively communicating the fraternity's values and programs to facilitate understanding
- Direct the planning and execution of social and athletic events, promoting participation within the school and community

## SKILLS & INTERESTS

- **TECHNICAL:** Microsoft Office Specialist Associate 2022, Google Docs, QuickBooks
- **SKILLS:** Strong Analytical and Problem-Solving Skills | Works Collaboratively to Achieve Shared Goals | Effective Communication and Leadership Skills | Excellent Time Management | Values Diversity | Strong Emotional Intelligence
- **INTERESTS:** Philanthropy | Sports | International Travel and Cultural Exploration | Personal Development | Sports Analytics